



# SIEMA MAJANI & ASSOCIATES ADVOCATES

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## Firm Profile



## Firm Profile

Siema Majani & Associates Advocates is a dynamic law firm with a combined experience of over 20 years practice in the Kenyan capital-Nairobi. We are comprised of a passionate legal team of advocates, researchers, paralegals and interns specializing in Commercial Transactions, preparation and review of contracts, General contract management, Conveyancing and Property Law, Immigration Law, Sports Law, Civil and Criminal Litigation.

We continue to provide cutting edge solutions in a highly competitive Kenyan Law environment, relishing challenges. We take pride in being at the forefront of notable precedent setting legal solutions in Kenya. We continue to invest substantially in ensuring that our advocates and support staff are well equipped to handle sophisticated legal challenges that clients have to surmount on a daily basis.

## GOAL

To effectively and efficiently provide legal services that meets the legal requirements and to our client's satisfaction.



## OBJECTIVES

The firm fulfills its goal for the client through the following objectives: -



- To ensure that work is carried out within required timelines.
- To ensure that work carried out for and on behalf of the client is of good quality.
- To ensure that the client gets a one stop solution to all his (its) legal needs.
- To guarantee quality work at competitive rates.

## AREAS OF EXPERTISE

Areas of practice for the firm: Dispute resolution, Legal & regulatory compliance; risk management; Arbitration; intellectual property; commercial transactions; conveyancing and property law; immigration law; sports law; civil and criminal litigation. Our divisions are namely:



### 1. DISPUTE RESOLUTION

- a) Litigation
- b) Arbitration
- c) Commercial disputes
- d) Employment and labour relations disputes
- e) Contractual disputes
- f) Mediation

### 2. INTELLECTUAL PROPERTY

We have a specialist Intellectual Property (IP) team that offers comprehensive, cross-border service to meet our clients' local, regional and global needs in all these forms of Intellectual Property.

Our expertise in this area include:

#### a) Trademarks

- Availability searches.
- Registration of trade and service marks.
- Licensing and assignments.
- Advice and representation in opposition and citation proceedings.
- Advice and representation in infringement and passing off proceedings.
- Advice and representation in expungement proceedings (on grounds of non-use and without just cause).
- IP due diligence and verification.

#### b) Patents and utility models

- Local and ARIPO Patent Applications for grant of Patent.
- National Phase entry of PCT Patent Applications for grant of Patent.
- Annuity payments (For Applications and Patents).
- Licensing and assignments.
- Conversion of Patent applications to utility model applications

#### c) Industrial designs

- Applications for registration of Industrial designs.
- Licensing and assignments.
- Advice and representation in Opposition proceedings.
- Advice and representation in infringement and passing off proceedings.
- Advice and representation in expungment proceedings.

#### d) Copyright & related rights

- Advise on the subsistence of copyright.
- Representation in Infringement proceedings.
- Licensing and Assignment of economic rights.
- Enforcement of royalty rights for and against collective management societies.



## 2. COMMERCIAL TRANSACTIONS

Commercial transactions encompass a wide portfolio of services ranging from business establishment to liquidation and receivership. We advise and represent clients on the major aspects of commercial legal issues. Our team is a dynamic, solution oriented and respectably qualified team that continues to render quality work to a wide range of clientele including high net worth individuals and corporates.

Our expertise in this area include:

- Incorporations.
- Public and private Mergers and Acquisitions.
- Share and asset disposals.
- Joint ventures.
- Corporate due diligence and regulatory compliance.
- Liquidation and receiverships.
- Competition law advisory.
- Insurance.
- Banking and Finance.
- Enforcement of Minority shareholder rights.

We also represent clients in commercial disputes before arbitrations

tribunals and commercial courts.

### 3. CONVEYANCING AND PROPERTY

Our specialist team of Advocates in this area offer great expertise in this regard and provide wide ranging well thought out solutions to a number of land issues in Kenya.

Our expertise in this area include:

- Transfer of land (purchase and sales).
- Mortgages and charges.
- Rectification and replacement of titles.
- Leases – Long term and short term on land and buildings, residential, commercial, agricultural and other uses).
- Preparation of licenses, cautions, prohibitions and easements.
- Powers of attorney.
- Structuring complex development projects.
- Trusts relating to land



### 4. IMMIGRATION AND PRIVATE CLIENT

Our services in this area are greatly personalized to meet the special needs of each client both locally and off-shore.

Our expertise in this area include:

- Immigration including – Visa applications, special passes, work

permits for employees and their dependants, applications for dual citizenship.

- Probate and succession including drafting of wills, administration of estates and trusts, creation of trusts, resealing of grants and general succession advisory.
- Notarial services.
- Family and matrimonial causes.
- Tax compliance services.
- Privacy & reputation enforcement

## 5. SPORTS LAW

We advise and represent both athletes, federations and clubs. We have successfully represented both local and international personalities and organizations in matters of sports at FIFA and the Court of Arbitration for sports (CAS).

Our expertise in this area include:

- Contract drafting;
- Advising on sports contractual matters;
- Registration of sports academies and sports clubs;
- Registration of sports organizations;
- Representing sports persons, organizations and federations in sports disputes at FIFA, CAS, Sports Disputes Tribunal;
- Sports agency

## 6. TAX CONSULTATION

We have an experienced team that has specialized in tax matters.

Our expertise in this area include:

- Tax Planning & Advisory
- Tax compliance & Reporting
- Risk management
- Transfer pricing

## STAFFING

Our team currently comprises of Partners, Law associates, Administration staff and Consultants that complement our legal practice. We are continually expanding and look forward to growing the team for better service reach to our clients. The partners, consultants and associates possess impeccable academic credentials and our administration and support staff are of equally impeccable academic pedigree and were competitively sourced with great care and focus for excellence.

## PARTNER

### Elvis Majani



Mr. Majani, is a Nairobi based advocate, is the founder and managing partner at the firm. He is an advocate of the High Court of Kenya who has experience in Commercial Law, Conveyancing and Property Law, Intellectual Property-image Rights, Arbitration and Sports Law. He has been the legal counsel and an ad-hoc judge for the Kenya Basketball Federation. He was also a legal counsel for notable and great sports legends. Elvis Majani is the founder and lead consultant of Center for Sports Law (CSL); listed in the international who's who of sports & entertainment lawyers. <http://whoswholegal.com/research/pdfs/202>

## ASSOCIATES

### **Doreen Otieno**



Doreen Otieno is an Advocate with over 5 years' experience. She specializes in areas of Banking and Finance, Data Protection and Commercial & Commercial law.

Doreen has experience in a wide range of corporate and commercial matters and has acted in many corporate transactions within the Banking space and has participated in closure of contracts and corporate and commercial advisory work. She has also provided advisory on conducting data protection impact assessments and compliance procedures in accordance with the Data Protection Laws.

Risk compliance and adherence to regulatory provisions is also within her space and she has been taking part in the risk assessments within her current workplace.

Doreen also has a key interest in sport and has previously led the Nairobi County Hockey Association as a Vice-Chair.

### **Raphael Okoth**



Mr. Raphael is a widely experienced legal counsel in various disciplines of law including Corporate Governance, Public Finance, Insurance Law, Contract Drafting and Review, Tax Law, Litigation Practice and Management, Risk Management, Compliance Management, Employment Law, Intellectual Property Law and Project Management among other disciplines.

## Collins Kigen - Advocate



Mr. Kigen is an associate at WMA, with specialization in civil litigation, corporate governance and financial law. Kigen is a member of the young International Council for Commercial Arbitration (ICCA), the Institute of Certified Secretaries of Kenya (ICS) and is currently undertaking a LLM masters in law, specializing in Corporate Governance and Financial Law. Mr. Kigen has 2 years' experience in the above areas of practice.

## CONSULTANTS

### Erick Mmata - Tax consultant



Mr. Mmata brings a wealth of experience in financial & Tax management and a commitment to delivering accurate and efficient Financial solutions. With a meticulous eye for detail and a strategic approach to financial processes. He is well-versed in tracking, analyzing and reconciling and advisory in tax matters.

## **Batrand Omuga - Business Risk & Insurance Consultant**



Bertrand is a Business Risk & Insurance Consultant with more than 15 years' experience in consulting, business innovation, digitization and insurance. He has vast experience in public and private sector spanning across several industries including Technology, Financial Services, Insurance, Automotive and Business Process Outsourcing. He is the co-founder CEO of Swift Hailing, a technology services company and is currently pursuing a Master of Science degree in Innovation Management

### **STAFF**

#### **Jerry Andika**



Mr. Andika is a Court Clerk with office administrative experience and knowledge in the field. Currently working in the law firm. He is hard-working and skilled in IT matters, resourceful and passionate about learning. A candidate who is keen to major in ICT as an undergraduate degree level. He is involved in filing of cases maintaining and updating records and data.



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ADVOCATES**

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Commissioner For Oaths And Notary Public

Fatima Court, Block B 2nd Floor, Suite 23 Marcus Garvey Junction  
Opp. Studio House Hurlingham | P.O Box 27019-00100 Nairobi